

# retail training



## CUSTOMISED MANAGEMENT DEVELOPMENT PROGRAMS

**DURATION:** 12 months in-house on-the-job and theory sessions

### OVERVIEW:

Management development does not just happen; it is an integral part of successful planning. A large proportion of the management skill that we learn over the years is learnt by observation and practice.

A structured management development plan is designed to accelerate this learning and give candidates a sense of importance and belonging. The management development plan is customised to fit your environment, which makes the learning very targeted and pertinent.

### EXPECTED OUTCOMES:

Organisations should see some or all of the following outcomes:

- Junior and middle managers filling internal management vacancies
- Junior employees making themselves available to be selected as possible candidates for the program
- Increased productivity
- Reduction in junior and middle management turnover

### CONTENT:

This course is customised for the environment and is designed to be run in-house or by an outside contractor.

It covers operational, processes and management skills including a detailed focus on people management and, ideally, should be run over 12 months.